

**Public Safety/Law Enforcement Video and Vehicle Mounted Equipment
Attachment D Band 3 - Pricing Workbook**

OK - MA - 145 - BAND 3 - Video Storage, Data Security, Software, and Peripherals

Best Solution - Premium Model

Supplier Name: COBAN Technologies, Inc.

Updated: 09/02/2022

<i>List proposed equipment with brand, model numbers</i>		Small (1 - 25 Officers)	Medium (26-200 Officers)	Large (201-1000 Officers)	X-Large (1001+ Officers)
Equipment:					
VIDEO TRANSFER					
BMIS-13	Removable Hard Drive Upload Cradle	\$260.00	\$245.00	\$240.00	\$240.00
WAP-003	CISCO Access Point 802.11 g/n/ac Package Includes: - 1 Year Smart Net - Power Adapter - Power Injector - Jumper Cables - Antenna - Lighting Arrestor(s)	Custom Quote	Custom Quote	Custom Quote	Custom Quote
WIR-14	WLAN Controller	Custom Quote	Custom Quote	Custom Quote	Custom Quote
AP-AC-OUT	Kit,Outdoor AP-802.11AC also supports 802.11n. Includes antenna, POE injector, POE converter. AP mounted to antenna	\$575.00	\$575.00	\$575.00	\$575.00
CSW16P2GL	Cisco 16x PoE+ 120W 2x 1G SFP uplinks	\$2,420.00	\$2,420.00	\$2,420.00	\$2,420.00
CSW16P2GL1Y	Cisco 16x PoE+ 120W 2x 1G SFP uplinks w/1YR Smart Net	\$2,710.00	\$2,710.00	\$2,710.00	\$2,710.00
CSW16P2GL5Y	Cisco 16x PoE+ 120W 2x 1G SFP uplinks w/5YR Smart Net	\$3,870.00	\$3,870.00	\$3,870.00	\$3,870.00
CSW24P4GL	Cisco 24x PoE+ 120W 4x 1G SFP uplinks	\$3,800.00	\$3,800.00	\$3,800.00	\$3,800.00
CSW24P4GL1Y	Cisco 24x PoE+ 120W 4x 1G SFP uplinks w/1YR Smart Net	\$4,215.00	\$4,215.00	\$4,215.00	\$4,215.00
CSW24P4GL5Y	Cisco 24x PoE+ 120W 4x 1G SFP uplinks w/5YR Smart Net	\$5,850.00	\$5,850.00	\$5,850.00	\$5,850.00
CSW48P4GL	Cisco 48x PoE+ 120W 4x 1G SFP uplinks	\$7,925.00	\$7,925.00	\$7,925.00	\$7,925.00
CSW48P4GL1Y	Cisco 48x PoE+ 120W 4x 1G SFP uplinks w/1YR Smart Net	\$8,775.00	\$8,775.00	\$8,775.00	\$8,775.00
CSW48P4GL5Y	Cisco 48x PoE+ 120W 4x 1G SFP uplinks w/5YR Smart Net	\$12,150.00	\$12,150.00	\$12,150.00	\$12,150.00
LINST-06	Full Wireless Equipment Installation - Per Access Point	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00
	AP and Antenna Installation, Cabling, Testing				
LSRV-04	Wireless Site Survey - Initial Day	\$3,500.00	\$3,500.00	\$3,500.00	\$3,500.00
	Equipment to be determined from Site Survey				
LSRV-12	WIRELESS SITE SURVEY - Additional Day	\$1,295.00	\$1,295.00	\$1,295.00	\$1,295.00
	Equipment to be determined from Site Survey				
BACK OFFICE STORAGE AND ARCHIVAL					
BSVR-01	Customized SERVER WITH STORAGE	Custom Quote	Custom Quote	Custom Quote	Custom Quote
BUPS-01	Customized UPS	Custom Quote	Custom Quote	Custom Quote	Custom Quote
SVT345TB5YR	DELL Power Edge T340 - 5TB - 5YR PROSUPPORT w/LCD & UPS 3000121272416	\$10,265.00	\$10,265.00	\$10,265.00	\$10,265.00
SVT3410TB5YR	DELL Power Edge T340 - 10TB - 5YR PROSUPPORT w/LCD & UPS 3000121272481	\$11,535.00	\$11,535.00	\$11,535.00	\$11,535.00
SVR5416TB5YR	DELL Power Edge R540 - 16.2TB - 5YR PROSUPPORT w/LCD & UPS 3000121047325	\$15,465.00	\$15,465.00	\$15,465.00	\$15,465.00
SVR5422TB5YR	DELL Power Edge R540 - 22.2TB - 5YR PROSUPPORT w/LCD & UPS 3000121261627	\$17,175.00	\$17,175.00	\$17,175.00	\$17,175.00
SVR5433TB5YR	DELL Power Edge R540 - 33.3TB - 5YR PROSUPPORT w/LCD & UPS 3000121262938	\$19,105.00	\$19,105.00	\$19,105.00	\$19,105.00
SVR5443TB5YR	DELL Power Edge R540 - 43.2TB - 5YR PROSUPPORT w/LCD & UPS 3000121263124	\$22,305.00	\$22,305.00	\$22,305.00	\$22,305.00

SVR5457TB5YR	DELL Power Edge R540 - 57.6TB - 5YR PROSUPPORT w/LCD & UPS 3000121263311	\$24,730.00	\$24,730.00	\$24,730.00	\$24,730.00
SVR74077TB5YR	DELL Power Edge R740XD - 76TB - 5YR PROSUPPORT w/LCD & UPS 3000121267052	\$39,365.00	\$39,365.00	\$39,365.00	\$39,365.00
SVR740103TB5YR	DELL Power Edge R740XD - 106TB - 5YR PROSUPPORT w/LCD & UPS 3000121267161	\$44,385.00	\$44,385.00	\$44,385.00	\$44,385.00
RHELOS8	Red Hat Enterprise Linux 8.1 Factory Install,x64,Requires Subscription Selection	\$1,175.00	\$1,175.00	\$1,175.00	\$1,175.00
WLIC-00-202-03	Windows Server® 2019 Standard + 5 User CALS	\$1,245.00	\$1,245.00	\$1,245.00	\$1,245.00
WLIC-00-203-01	Microsoft SQL Server 2019 Standard, OEM, Includes 5 Device CALs, NFI, ENGLISH	\$3,245.00	\$3,245.00	\$3,245.00	\$3,245.00
CL-01-08	CLOUD-TO-FIT Remote Cloud Storage (3 year contract minimum) - Per TB, Per Year Annual renewal required. Annual quoted price will be accumulative and will include carryover storage from previous years that will continue to be stored using the COMMAND Service.	\$768.00	\$750.00	\$750.00	\$750.00
CCL1001Y	CLOUD COURIER ANNUAL - BASE LICENSE Evidence sharing via Safe Fleet Azure Cloud Services 100GB / unlimited downloads and exports. Minimum of 1 year term.	\$2,340.00	\$2,340.00	\$2,340.00	\$2,340.00
CCL2501Y	CLOUD COURIER ANNUAL - BASE LICENSE Evidence sharing via Safe Fleet Azure Cloud Services 250GB / unlimited downloads and exports. Minimum of 1 year term.	\$3,540.00	\$3,540.00	\$3,540.00	\$3,540.00
CCLADD500	CLOUD COURIER ANNUAL - 500GB ADD-ON Base License required Minimum of 1 year term.	\$2,700.00	\$2,700.00	\$2,700.00	\$2,700.00
CCR1001YR	CLOUD COURIER ANNUAL RENEWAL - 100GB BASE LICENSE Base Renewal License. Evidence sharing via Safe Fleet Azure Cloud Services 100GB / unlimited downloads and exports.	\$2,340.00	\$2,340.00	\$2,340.00	\$2,340.00
CCR2501YR	CLOUD COURIER ANNUAL RENEWAL - 250GB BASE LICENSE Base Renewal License. Evidence sharing via Safe Fleet Azure Cloud Services 250GB / unlimited downloads and exports.	\$3,540.00	\$3,540.00	\$3,540.00	\$3,540.00
CCRADD500R	CLOUD COURIER ANNUAL RENEWAL - 500 GB ADD-ON Base License Required	\$2,700.00	\$2,700.00	\$2,700.00	\$2,700.00
WLIC-02	COBAN DVMS ENTERPRISE SOLUTION - Per Server/Location - Software License with First Year Technical Support Continued License and Technical Support for subsequent years require annual purchase of WMAIN-111 . Multi-Server Configuration.	\$1,245.00	\$1,195.00	\$1,195.00	\$1,195.00
WMAIN-111	COBAN DVMS ENTERPRISE SOLUTION ANNUAL RENEWAL - Software Maintenance and Technical Support Continued license and technical support requires annual purchase for year 2 and beyond.	\$1,245.00	\$1,195.00	\$1,195.00	\$1,195.00
WLIC-26-02	COBAN COMMAND ENTERPRISE SOLUTION - Per Server/Location - Software License with First Year Technical Support Continued license and technical support for subsequent years require annual purchase of WMAIN-128 . Multi-Server Configuration.	\$1,245.00	\$1,195.00	\$1,195.00	\$1,195.00
WMAIN-128	COBAN COMMAND ENTERPRISE SOLUTION ANNUAL RENEWAL - Software Maintenance and Technical Support Continued license and technical support requires annual purchase for year 2 and beyond.	\$1,245.00	\$1,195.00	\$1,195.00	\$1,195.00

WLIC-20	COBAN DR MANAGER SOLUTION - Software License with First Year Technical Support Continued License and Technical Support for subsequent years require annual purchase of WMAIN-113 .	\$5,780.00	\$5,491.00	\$5,317.60	\$5,202.00
WMAIN-113	COBAN DR MANAGER SOLUTION ANNUAL RENEWAL - Software Maintenance and Technical Support Continued license and technical support requires annual purchase for year 2 and beyond.	\$1,390.00	\$1,320.50	\$1,278.80	\$1,251.00
BDVD-26	RIMAGE AUTO DVD BURNER Built in PC all-in-one Features: - Automated Robotic CD/DVD Back-up Solution-Table Top DVMS/COMMAND extended storage capabilities with DVD Burner Note: COBAN Automated DVD Burning Software must be purchased whether DVD burner is supplied by COBAN or otherwise. Also requires WLIC-14 license, WMAIN-117 renewal, and setup.	\$13,570.00	\$13,570.00	\$13,570.00	\$13,570.00
RIM6KN1REPOST	Rimage 6000N 1 Year Rapid Exchange Plus Warranty Upgrade Maximum warranty cannot exceed 5 years	\$2,115.00	\$2,115.00	\$2,115.00	\$2,115.00
BDVD-23	RIMAGE BULK DVD MEDIA KIT - CMY (500) 500 count (white) DVD media, 2 CMY Ribbons, 2 Retransfer Rolls	\$485.00	\$485.00	\$485.00	\$485.00
BDVD-24	RIMAGE BULK DVD MEDIA KIT - CMY (1000) 1,000 count (white) DVD media, 2 CMY Ribbons, 2 Retransfer Rolls	\$970.00	\$970.00	\$970.00	\$970.00
BDVD-28	RIMAGE BULK BLU-RAY (25GB) MEDIA KIT - CMY (500) 500 count (white) DVD media, 2 CMY Ribbons, 2 Retransfer Rolls	\$2,285.00	\$2,285.00	\$2,285.00	\$2,285.00
BDVD-29	RIMAGE BULK EVEREST DVD-R 500 count (white) DVD media, 16x, 4.7GB	\$235.00	\$235.00	\$235.00	\$235.00
WLIC-14	COBAN AUTOMATED DVD BURNING SOLUTION SOFTWARE LICENSE - Software License with First Year Technical Support Continued license and Technical Support for subsequent years require annual purchase of WMAIN-117	\$3,595.00	\$3,595.00	\$3,595.00	\$3,595.00
WMAIN-117	COBAN AUTOMATED DVD BURNING SOLUTION SOFTWARE ANNUAL RENEWAL - Software Maintenance and Technical Support Continued license and technical support requires annual purchase for year 2 and beyond.	\$750.00	\$750.00	\$750.00	\$750.00
REDACTION					
WLIC-29	COMMAND REDACT SOFTWARE - 1 YEAR - 1 Years Stand-Alone - Perpetual Software License and Warranty with One Year Software Maintenance and Technical Support - 1 Simultaneous Stand-Alone User Perpetual	\$5,600.00	\$5,600.00	\$5,600.00	\$5,600.00
WLIC-27	COMMAND REDACT SOFTWARE - 3 YEAR - 3 Years Stand-Alone. Perpetual Software License and Warranty with Three Year Software Maintenance and Technical Support - 1 Simultaneous Stand-Alone User Perpetual	\$7,465.00	\$7,465.00	\$7,465.00	\$7,465.00
WLIC-28	COMMAND REDACT SOFTWARE - 5 YEAR - 5 Years Stand-Alone. Perpetual Software License and Warranty with Five Year Software Maintenance and Technical Support - 1 Simultaneous Stand-Alone User Perpetual	\$9,335.00	\$9,335.00	\$9,335.00	\$9,335.00
WLIC-27-003	COMMAND REDACT SOFTWARE Annual Maintenance Agreement	\$1,550.00	\$1,550.00	\$1,550.00	\$1,500.00
WS58203T3YR	Redact Workstation Dell 5820 Tower,U2719D Monitor	\$4,760.00	\$4,760.00	\$4,760.00	\$4,760.00
Setup / Configuration / Training / Professional Services					
LSET-17	BACKOFFICE SETUP PACKAGE A Includes: - 2 Days on-site project deployment - Back office configuration and setup - Admin and User Training Project Deployment, Single Platform On-site / Remote Project Implementation.	\$3,295.00	\$3,150.00	\$3,150.00	\$3,095.00

LSET-19	BACKOFFICE SETUP PACKAGE B Includes: - 4 Days on-site project deployment - Back office configuration and setup - Admin and User Training Project Deployment, Multi Platform Onsite / Remote Project Implementation.	\$4,950.00	\$4,695.00	\$4,695.00	\$4,495.00
LSET-21	BACKOFFICE SETUP PACKAGE C Includes: - 3 Days on-site and remote project deployment - Back office configuration and setup - Admin and User Training Project Implementation, Multi-Platform On-site / Remote Project Implementation.	\$3,895.00	\$3,785.00	\$3,785.00	\$3,785.00
LSET-18	ONE DAY ADDITIONAL ON-SITE SETUP	\$1,245.00	\$1,195.00	\$1,195.00	\$1,195.00
LSET-11	REMOTE SERVICES / HR. For remote project services outside the scope of standard deployment.	\$175.00	\$175.00	\$175.00	\$175.00
LSET-50	REMOTE SETUP	\$1,245.00	\$1,195.00	\$1,195.00	\$1,195.00
LSRV-03	PROJECT MANAGEMENT FEE / HR. For additional management services outside the scope of standard deployment.	\$195.00	\$175.00	\$175.00	\$150.00
LSRV-08	PROFESSIONAL SERVICES / HR. For additional professional services outside the scope of standard deployment (i.e. software customization).	\$195.00	\$175.00	\$175.00	\$150.00
LSRV-21	INFRASTRUCTURE SITE SURVEY (Infrastructure: Power / Connectivity)	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00
LSET-22	RIMAGE ONSITE SETUP	\$2,500.00	\$2,500.00	\$2,500.00	\$2,500.00
LSET-51	RIMAGE REMOTE SETUP	\$1,295.00	\$1,295.00	\$1,295.00	\$1,295.00
WMAIN-103	COBAN MISSION CRITICAL 24/7 SUPPORT - Per Active Device. Continued 24/7 support services require annual purchase for subsequent years.	\$100.00	\$100.00	\$100.00	\$100.00
LTRN-01	ON-SITE IN CAR INSTALLATION TRAINING (8 Hours) Training for up to two types of Vehicles. Upon completion, Agency personnel are trained on vehicle installation of COBAN hardware.	\$2,395.00	\$2,295.00	\$2,295.00	\$2,195.00
LTRN-02	ON-SITE ADMIN / OFFICER TRAINING (8 Hours) Includes: - Back Office and End User Training - Travel for COBAN Field Application Engineer For post-deployment refresher training.	\$2,995.00	\$2,750.00	\$2,750.00	\$2,650.00
LTRN-04	2 HOUR REMOTE WEB TRAINING For post-deployment refresher training.	\$595.00	\$595.00	\$595.00	\$595.00
LTRN-10	5 HOUR REMOTE WEB TRAINING	\$875.00	\$875.00	\$875.00	\$875.00
LTRN-14	REMOTE WEB TRAINING / HR.	\$295.00	\$275.00	\$275.00	\$250.00
LSRV-02	NON-WARRANTY RMA REPAIR LABOR FEE / HR. For non-warranty RMA repairs.	\$125.00	\$125.00	\$125.00	\$125.00
LSRV-06	NON-WARRANTY SUPPORT FEE / HR. For Technical Support on devices without warranty / maintenance agreement / active license.	\$125.00	\$125.00	\$125.00	\$125.00
LSRV-10	SERVICE - REMOTE SERVICE / HR.	\$175.00	\$150.00	\$150.00	\$150.00
LSRV-11	SERVICE - DIAGNOSTIC	\$125.00	\$125.00	\$125.00	\$125.00
SHIPPING - BACK OFFICE HARDWARE					
LFEE-055	SHIPPING - Back Office Hardware - Per Server / Auto DVD	\$350.00	\$350.00	\$350.00	\$350.00